

# **Northpoint Bible College**

Financial Statements,  
Supplementary Information and  
Other Reporting in Accordance with  
*Government Auditing Standards* and Uniform Guidance

April 30, 2022

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## Independent Auditors' Report

To the Board of Directors  
Northpoint Bible College

### Opinion

We have audited the accompanying financial statements of Northpoint Bible College (the College), which comprise the statement of financial position as of April 30, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the College as of April 30, 2022, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Substantial Doubt about the College's Ability to Continue as a Going Concern

The accompanying financial statements have been prepared assuming that the College will continue as a going concern. As discussed in Note 1 to the financial statements, the College has experienced recurring losses and negative cash flows from operations, has net assets without donor restrictions available for operations in the amount of \$(75,923) as of April 30, 2022, and has stated that substantial doubt exists about the College's ability to continue as a going concern. Management's evaluation of the events and conditions and management's plans regarding those matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

## **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance) and financial responsibility supplemental schedule, as required by *Title 34 CFR Section 668.172*, are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

**Other Reporting Required by Government Auditing Standards**

In accordance with *Government Auditing Standards*, we have also issued our report dated August 15, 2023, on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the effectiveness of the College's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Baker Tilly US, LLP". The signature is written in a cursive, flowing style.

Baker Tilly US, LLP  
Tewksbury, Massachusetts  
August 15, 2023

April 30

2022

**Assets**

## Current Assets:

Cash	\$ 557,814
Student Fees Receivable, Net of Allowance for Uncollectible Accounts of \$134,000	218,696
Other Receivable - Employee Retention Credit	353,635
Prepaid Expenses and Other Current Assets	26,629
<b>Total Current Assets</b>	<b>1,156,774</b>

Investments	653,509
Property and Equipment, Net of Accumulated Depreciation	16,637,784
Notes Receivable	50,000

**Total Assets** **\$ 18,498,067**

**Liabilities and Net Assets**

## Current Liabilities:

Accounts Payable and Accrued Expenses	\$ 332,573
Advance Tuition and Other Deposits	9,753
<b>Total Current Liabilities</b>	<b>342,326</b>

Long-Term Debt - Paycheck Protection Program	531,600
<b>Total Liabilities</b>	<b>873,926</b>

## Net Assets:

Net Assets without Donor Restrictions	16,561,861
Net Assets with Donor Restrictions	1,062,280
<b>Total Net Assets</b>	<b>17,624,141</b>

**Total Liabilities and Net Assets** **\$ 18,498,067**

For the Year Ended April 30

2022

	Without Donor Restrictions	With Donor Restrictions	Total
Operating Activities:			
Revenue and Other Support:			
Government Grants	\$ 1,439,801	\$ -	\$ 1,439,801
Student Tuition and Fees, Net of Financial Aid of \$503,532	1,502,596	-	1,502,596
Contributions	984,171	234,926	1,219,097
Auxiliary Enterprises	424,357	-	424,357
Gain on Sale of Property and Equipment	268,750	-	268,750
Other Income	51,983	-	51,983
Net Assets Released from Restriction	219,384	(219,384)	-
<b>Total Revenue and Other Support</b>	<b>4,891,042</b>	<b>15,542</b>	<b>4,906,584</b>
Operating Expenses:			
Education	3,528,999	-	3,528,999
Auxiliary	403,370	-	403,370
<b>Total Program Services</b>	<b>3,932,369</b>	<b>-</b>	<b>3,932,369</b>
General and Administrative	2,129,753	-	2,129,753
Fundraising	189,017	-	189,017
<b>Total Operating Expenses</b>	<b>6,251,139</b>	<b>-</b>	<b>6,251,139</b>
<b>(Decrease) Increase in Net Assets from Operations</b>	<b>(1,360,097)</b>	<b>15,542</b>	<b>(1,344,555)</b>
Nonoperating Activities:			
Investment Loss, Net	-	(9,508)	(9,508)
<b>Total Nonoperating Activities</b>	<b>-</b>	<b>(9,508)</b>	<b>(9,508)</b>
<b>(Decrease) Increase in Net Assets</b>	<b>(1,360,097)</b>	<b>6,034</b>	<b>(1,354,063)</b>
Net Assets, Beginning of Year	17,921,958	1,056,246	18,978,204
Net Assets, End of Year	\$ 16,561,861	\$ 1,062,280	\$ 17,624,141

For the Year Ended April 30

2022

	Program Services			General and Administrative	Fundraising	Total
	Education	Auxiliary	Total Program Services			
Payroll and Related Taxes and Benefits	\$ 1,589,641	\$ 83,756	\$ 1,673,397	\$ 937,455	\$ 95,971	\$ 2,706,823
Student Service Expense	815,107	-	815,107	-	-	815,107
Depreciation	426,495	48,742	475,237	103,579	30,463	609,279
Utilities	302,914	34,618	337,532	73,564	21,636	432,732
Building and Equipment Maintenance	12,831	756	13,587	329,172	3,165	345,924
Information Technology	132,977	-	132,977	188,814	2,817	324,608
Food Costs	306	210,919	211,225	2,524	-	213,749
Miscellaneous	77,516	-	77,516	29,393	3,342	110,251
Dues and Membership	18,273	-	18,273	81,198	4,576	104,047
Insurance	4,701	4,701	9,402	79,917	4,701	94,020
Office Supplies	20,277	17	20,294	59,919	1,741	81,954
Crandell Life Estate	-	-	-	58,543	-	58,543
Professional Fees	2,000	-	2,000	53,929	-	55,929
Telephone	38,609	4,412	43,021	2,757	9,376	55,154
Travel	41,164	-	41,164	-	2,884	44,048
Bank Fees	250	1,040	1,290	33,193	87	34,570
Minor Equipment	6,814	14,381	21,195	9,346	73	30,614
Bad Debt	-	-	-	25,407	-	25,407
Vehicle Expense	6,969	-	6,969	14,931	344	22,244
Honorariums and Guest Expenses	5,400	-	5,400	11,295	742	17,437
Class Expenses	12,207	-	12,207	1,972	-	14,179
Janitorial Supplies	54	-	54	11,864	-	11,918
Postage	1,364	-	1,364	4,907	4,529	10,800
Employee and Student Recruitment	6,883	-	6,883	-	-	6,883
Property Tax	-	-	-	6,834	-	6,834
Interest Expense	-	-	-	5,809	-	5,809
Zionian and Alumni Expenses	2,964	-	2,964	1,872	139	4,975
Training and Seminars	2,265	28	2,293	1,114	-	3,407
Printing	-	-	-	-	2,431	2,431
Library and Textbook Purchases	1,018	-	1,018	445	-	1,463
	<u>\$ 3,528,999</u>	<u>\$ 403,370</u>	<u>\$ 3,932,369</u>	<u>\$ 2,129,753</u>	<u>\$ 189,017</u>	<u>\$ 6,251,139</u>

The accompanying notes are an integral part of these financial statements.



For the Year Ended April 30

2022

Cash Flows from Operating Activities:	
Decrease in Net Assets	\$ (1,354,063)
Adjustments to Reconcile Decrease in Net Assets to Net Cash Used in Operating Activities:	
Realized and Unrealized Loss on Investments	12,242
Bad Debt Expense	25,407
Depreciation Expense	609,279
Gain on Sale of Property and Equipment	(268,750)
Decrease in Student Fees Receivable	176,021
Increase in Other Receivable - Employee Retention Credit	(353,635)
Decrease in Prepaid Expenses and Other Current Assets	18,758
Increase in Accounts Payable and Accrued Expenses	241,246
Increase in Advance Tuition and Other Deposits	3,115
<b>Net Cash Used in Operating Activities</b>	<b>(890,380)</b>
Cash Flows from Investing Activities:	
Proceeds from Sale of Property and Equipment	365,000
Purchases of Investments	(287,074)
Proceeds from Sale of Investments	284,340
Acquisition of Property and Equipment	(55,995)
<b>Net Cash Provided by Investing Activities</b>	<b>306,271</b>
Net Cash Provided by Financing Activities:	
Proceeds from Paycheck Protection Program Loan	531,600
Net Decrease in Cash	<u>(52,509)</u>
Cash, Beginning of Year	<u>610,323</u>
Cash, End of Year	<u><u>\$ 557,814</u></u>
<u>Supplemental Disclosure of Cash Flow Information:</u>	
Cash Paid During the Year for Interest	<u><u>\$ 5,809</u></u>

Supplemental Disclosure of Noncash Investing Activities:

During the year ended April 30, 2022, the College sold property and equipment for \$365,000. The property and equipment sold has an original cost of \$217,105 and accumulated depreciation of \$120,855, resulting in a gain on sale in the amount of \$268,750.

## 1. Organization and Summary of Significant Accounting Policies:

*Nature of Organization:* Northpoint Bible College (the College) is a not-for-profit educational institution founded in 1924. The College is an accredited Bible college located in Haverhill, Massachusetts, offering programs in biblical studies ranging from one to four years, which are designed to prepare students for the ministry. The College serves a student population consisting of students from the United States and several foreign countries. The College is supported primarily by tuition and contributions from alumni and the general public.

*Basis of Presentation:* The financial statements of the College have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). Any reference in these notes to applicable guidance is meant to refer to the authoritative United States generally accepted accounting principles as found in the Accounting Standards Codification (ASC) and Accounting Standards Updates (ASU) of the Financial Accounting Standards Board (FASB).

The College reports information regarding its financial position and activities according to the following net asset classifications:

*Net Assets without Donor Restrictions:* Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the College. These net assets may be used at the discretion of the College's management and Board of Directors. Net assets without donor restrictions include net assets designated by the board for specific purposes.

*Net Assets with Donor Restrictions:* Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the College or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

*Going Concern:* The accompanying financial statements have been prepared on a going concern basis, which contemplates the realization of assets and the satisfaction of liabilities in the normal course of business. The College has experienced recurring losses and negative cash flows from operations, and has net assets without donor restrictions available for operations in the amount of (\$75,923) as of April 30, 2022. In addition, subsequent to April 30, 2022, the College has continued to incur operating losses and negative cash flows from operations. As of the date these financial statements were available to be issued, the College has an outstanding balance of \$500,000 on its line of credit and an operating cash balance of less than \$50,000. These factors indicate that there is substantial doubt about the College's ability to continue as a going concern within one year after the date the financial statements are available to be issued.

Operating activities and cash flow needs of the College are heavily dependent on contributions received from a single related party donor. During the year ended April 30, 2022, contributions from this donor amounted to \$500,000. As a result, annual changes in net assets and cash flow from operations fluctuate in direct correlation to this support. This donor continued to support the College, contributing \$1,000,000 in May 2022.

Management has developed an operating plan designed to increase revenues, control operating costs, and establish additional donors in an effort to continue to fund operations and working capital requirements until such time that the College can generate sufficient cash flows from operations. The College's ability to continue as a going concern is dependent upon it executing in accordance with management's plan. The accompanying financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Management also continues to focus efforts on revenue growth in all areas. To boost student enrollment, the College has shifted resources and operational focus to improve and broaden student recruitment efforts. Three additional instructional sites, several new partnerships with varied ecclesiastical bodies and language groups have been established to generate additional enrollment and create diverse streams of revenue. The College is also expanding its online education footprint to increase this revenue source. These areas of revenue growth will continue to be a focus of the College moving forward.

**1. Organization and Summary of Significant Accounting Policies (Continued):**

*Measure of Operations:* The statement of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the College's ongoing higher education. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

*Fair Value Measurements:* The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the College has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

*Revenue Recognition:* Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Revenue represents amounts derived from student tuition and auxiliary fees, grant revenue, and contributions.

Revenue is recognized when control of the goods and services provided is transferred to the College's customers and in an amount that reflects the consideration the College expects to be entitled to in exchange for those goods and services using the following steps: 1) identification of the contract, or contracts with a customer, 2) identification of performance obligations in the contract, 3) determination of the transaction price, 4) allocation of the transaction price to the performance obligations in the contract and 5) recognition of revenue when or as the College satisfies the performance obligations.

The College generates revenue from tuition and related auxiliary fees. Revenue from tuition and related auxiliary fees is recorded net of tuition assistance and recognized ratably over the term of the school year.

Other revenue is recorded at a point in time that the services are rendered and the above revenue recognition criteria are met.

The College typically invoices its customers for student tuition and related auxiliary fees at the beginning of the school year. Typical payment terms provide that customers pay upon receipt of the invoice.

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions.

**1. Organization and Summary of Significant Accounting Policies (Continued):**

Donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long contributed assets must be used are recorded as net assets with donor restrictions. Otherwise, the contributions are recorded as net assets without donor restrictions.

Contributions of services are reported as revenue and expenses without donor restrictions at the fair value of the service received only if the services create or enhance a nonfinancial asset or would typically need to be purchased by the College if they had not been provided by contribution, require specialized skills, and are provided by individuals with those skills. Contributions of goods and space to be used in program operations are reported as revenue and expenses without donor restrictions at the time the goods or space is received.

The College must determine whether a contribution (or a promise to give) is conditional or unconditional for transactions deemed to be a contribution. A contribution is considered to be a conditional contribution if an agreement includes a barrier that must be overcome and either a right of return of assets or a right of release of a promise to transfer assets exists. Indicators of a barrier include measurable performance related barrier or other measurable barriers, a stipulation that limits discretion by the recipient on the conduct of an activity, and stipulations that are related to the purpose of the agreement. The College cannot consider probability of compliance with the barrier when determining if such awards are conditional and should be reported as conditional grant advance liabilities until such conditions are met.

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

Grant revenue is recognized upon meeting the legal and contractual requirements of the funding source.

*Student Fees Receivable:* Student fees receivable are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those student fees receivable considered to be uncollectible based upon management's assessment of the collectability of student fees receivable, which considers historical write-off experience and any specific risks identified in customer collection matters. Bad debts are written off against the allowance when identified.

*Contract Balances:* The College's contract balances, resulting from contracts with customers, include advance tuition and other deposits. Advance tuition and other deposits represents payments received for which the aforementioned revenue recognition criteria have not been met.

Opening and closing balances for student fees receivable and contract balances from contracts with customers consist of the following:

	April 30, 2022	May 1, 2021
Student Fees Receivable, Net	\$ 218,696	\$ 420,124
Advance Tuition and Other Deposits	\$ 9,753	\$ 10,301

*Cash:* The College maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits.

**1. Organization and Summary of Significant Accounting Policies (Continued):**

*Investments and Investment Income:* The College's investments are reported at fair value as of the date of the statement of financial position. Realized and unrealized gains and losses are reflected in the accompanying statement of activities. Investment income or loss on investments (including realized and unrealized gains and losses on investments, interest and dividends) is included in net assets without donor restrictions unless the income or loss is restricted by donor or law.

*Interpretation of Relevant Law:* The College follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The College's Board of Trustees has interpreted UPMIFA as considering the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the College classifies as donor-restricted endowment funds (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, and (d) appreciation (depreciation) in the fair value of endowment investments. Therefore, unless stated otherwise in the gift instrument, the assets in an endowment fund are donor-restricted assets until those amounts are appropriated for expenditure by the College in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the College considers the following factors in making a determination to appropriate or accumulate endowment funds:

- Duration and preservation of the fund
- Purposes of the College and the donor-restricted endowment fund
- General economic conditions
- Possible effect of inflation and deflation
- Expected total return from income and the appreciation of investments
- Other resources of the College
- Investment policies of the College

*Concentrations of Credit Risk:* Financial instruments that potentially subject the College to concentration of credit risk consist primarily of cash, investments, and student fees receivable. The College maintains its cash and investments with high-credit quality financial institutions. The College believes it is not exposed to any significant losses due to credit risk on cash and investments. Student fees receivable are carried at amounts based upon management's judgment of potential defaults. Management identifies troubled receivables balances by assessing the donor's or customer's credit worthiness. As of April 30, 2022, the allowance for doubtful accounts amounted to approximately \$134,000.

*Other Risks and Uncertainties:* Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the values of the investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statement of financial position.

*Property and Equipment:* Property and equipment are recorded at cost on the date of acquisition. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, as follows:

Building and Improvements	25 - 40 Years
Office Equipment	3 - 10 Years

**1. Organization and Summary of Significant Accounting Policies (Continued):**

*Impairment of Long-Lived Assets:* It is required that long-lived assets, including purchased intangible assets with finite lives, be reviewed for possible impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. As of April 30, 2022, the College has determined that there have been no significant events or changes in circumstances that would trigger impairment testing of the College's long-lived assets.

*Advertising Costs:* The College expenses advertising costs as incurred. During the year ended April 30, 2022, the College incurred advertising expense in the amounts of \$6,883.

*Functional Allocation of Expenses:* The costs of providing the College's program and other activities have been summarized on a functional basis in the statement of activities. Expenses related directly to program services or supporting activities are charged directly while other expenses that are common to several functions are allocated based on management's estimates, among major classes of programs services and supporting activities.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries and Related Taxes and Benefits	Time and Effort
Depreciation	Square Footage
Utilities	Square Footage
Telephone	Time and Effort
Insurance	Time and Effort

*Income Taxes:* The College is a nonprofit College as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on trade or business profits generated by activities related to the College's exempt function. The College may be subject to federal and state income taxes for profits generated from trade or business activities unrelated to the College's exempt function. As of April 30, 2022, management believes that the College has not generated any unrelated business taxable income.

The College assesses the recording of uncertain tax positions by evaluating the minimum recognition threshold and measurement requirements a tax position must meet before being recognized as a benefit in the financial statements. The College's policy is to recognize interest and penalties accrued on any uncertain tax positions as a component of income tax expense, if any, in its statement of activities. The College has not recognized any liabilities for uncertain tax positions or unrecognized benefits as of April 30, 2022. The College does not expect any material change in uncertain tax benefits within the next 12 months.

*Use of Estimates:* Management has used estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in its preparation of the financial statements in accordance with GAAP. Actual results experienced by the College may differ from those estimates.

*Subsequent Events:* Management has evaluated subsequent events spanning the period from April 30, 2022 through August 15, 2023, the date the financial statements were available to be issued.

**2. Availability and Liquidity:**

The following reflects the College's financial assets as of April 30, 2022, reduced by amounts not available for general use within one year of April 30, 2022 due to contractual or donor-imposed restrictions.

Financial Assets at April 30, 2022:

Cash	\$ 557,814
Other Receivable - Employee Retention Credit	353,635
Investments	653,509
Student Fees Receivable, Net of Allowance for Uncollectible Accounts	218,696
Notes Receivable	50,000
Total Financial Assets at April 30, 2022	<u>1,833,654</u>

Less: Amounts Unavailable for General Expenditures within One Year:

Due to Contractual or Donor-Imposed Restriction:

Restricted by Donor with Time or Purpose Restrictions	887,370
To be Held in Perpetuity	403,930
	<u>1,291,300</u>

Financial Assets Available to Meet Cash Needs for General Expenditures over the Next 12 Months

\$ 542,354

As part of the College's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations may come due. In addition, the College invests cash in excess of daily requirements in long-term investments.

**3. Related Party Transactions:**

During the year ended April 30, 2022, the College received contributions in the amount of \$500,000 from a member of the Board of Trustees. This amount represents 41% of the College's contributions received during the year ended April 30, 2022.

**4. Property and Equipment:**

Property and equipment as of April 30, 2022 consists of the following:

Land	\$ 4,377,600
Building and Improvements	17,018,618
Office Equipment	1,938,653
	<u>23,334,871</u>
Less: Accumulated Depreciation	<u>6,697,087</u>
	<u>\$ 16,637,784</u>

Depreciation expense for the year ended April 30, 2022 amounted to \$609,279.

**5. Investments:**

Investments as of April 30, 2022 consist of the following:

Mutual Funds	\$ 372,980
Money Market Funds	272,740
Cash	<u>7,789</u>
	<u>\$ 653,509</u>

For the year ended April 30, 2022, net investment loss consists of the following:

Net Realized and Unrealized Losses	\$ (12,242)
Interest and Dividends	6,988
Investment Fees	<u>(4,254)</u>
	<u>\$ (9,508)</u>

**6. Fair Value Measurements:**

Investments measured at fair value on a recurring basis as of April 30, 2022 are as follows:

	Fair Value Measurements at April 30, 2022			
	Totals	Level 1	Level 2	Level 3
Mutual Funds	\$ 372,980	\$ 372,980	\$ -	\$ -
Money Market Funds	272,740	272,740	-	-
Cash	<u>7,789</u>	<u>7,789</u>	-	-
	<u>\$ 653,509</u>	<u>\$ 653,509</u>	<u>\$ -</u>	<u>\$ -</u>

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used for the year ended April 30, 2022.

*Mutual Funds:* Valued at the daily closing price as reported by the fund. Mutual funds held by the College are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the College are deemed to be actively traded.

*Money Market Funds:* Valued at the daily closing price as reported by the fund from an active market.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.



**7. Endowment:**

As of April 30, 2022, the endowment balance, by net asset classification, consists of the following:

	<u>2022</u>
	<u>With Donor Restrictions</u>
Donor-Restricted Endowment Funds	<u>\$ 703,509</u>

The changes in the endowment balance by net asset classification as of April 30, 2022 consist of the following:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Totals</u>
Endowment Balance,	<u>\$ -</u>	<u>\$ 713,017</u>	<u>\$ 713,017</u>
Investment Returns:			
Net Realized and Unrealized Losses	-	(12,242)	(12,242)
Interest and Dividends, Net of Investment Fees	-	2,734	2,734
Total Investment Returns	<u>-</u>	<u>(9,508)</u>	<u>(9,508)</u>
Endowment Balance, April 30, 2022	<u>\$ -</u>	<u>\$ 703,509</u>	<u>\$ 703,509</u>

*Return Objectives and Risk Parameters:* The College has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the College must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

*Strategies Employed for Achieving Objectives:* To satisfy its long-term rate-of-return objectives, the College relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The College targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

*Spending Policy and How the Investment Objectives Relate to Spending Policy:* The College has a spending policy, which is deemed to be within the guidelines specified under state law, of appropriating for distribution each year up to 25% of its endowment fund's average fair value over the prior 12 quarters through the calendar year-end preceding the fiscal year in which the distribution is planned and annually approved by the College's Board of Trustees. In considering this policy, the College took into account the long-term expected return on its endowment.

**8. Note Receivable:**

On October 25, 2020, the College provided \$50,000 of donor restricted endowment funds to Heritage Investment Services Fund. The College received a five-year promissory note receivable for the entire \$50,000. Interest on the unpaid principal shall accrue at a rate of 3.75%. The balance of this note was \$50,000 as of April 30, 2022.

**9. Line of Credit:**

The College is party to a revolving line of credit agreement with a bank for maximum borrowings of \$500,000. The line of credit bears interest at the prime rate plus 1.00% (4.5% at April 30, 2022), and is collateralized by all business assets of the College. There is no expiration date on the line of credit; the line of credit will end at a time when both parties agree in writing to end the arrangement. As of April 30, 2022, there was no outstanding balance under the line of credit.

**10. Long-Term Debt - Paycheck Protection Program:**

*Consolidated Appropriations Act:* On December 27, 2020, the Consolidated Appropriations Act was enacted and signed into law, which in part, was designated to provide certain aid and stimulus to the U.S. economy. The College qualifies as a small business under the Consolidated Appropriations Act and submitted a loan application with a qualified lender for funding under the Paycheck Protection Program (PPP), administered by the Small Business Association (SBA).

On May 14, 2021, the College's application with the lender was approved and as a result, the College obtained a loan (PPP Loan) in the amount of \$531,600. The PPP Loan bears fixed interest at 1.00% per annum, which begins accruing from the date of the loan, and matures on May 14, 2026. The PPP Loan is unsecured and guaranteed by the SBA. The PPP Loan is eligible to be forgiven provided the College satisfies certain conditions and upon approval by the lender and the SBA. The PPP Loan provides for the deferral of payments until the SBA has determined the forgiveness amount, at which time, any remaining PPP Loan amount requires equal monthly payments of principal plus accrued interest in an amount sufficient to repay the remaining PPP Loan balance by the maturity date. The Organization's intent is to apply for full forgiveness. As of April 30, 2022, the outstanding balance of the PPP Loan amounted to \$531,600, which is classified as a long-term liability and is included in long-term debt - paycheck protection program in the accompanying statement of financial position.

The SBA reserves the right to audit any PPP loan, regardless of size. These audits may occur after forgiveness has been granted. In accordance with the CARES Act, all borrowers are required to maintain their PPP loan documentation for six years after the PPP loan was forgiven or repaid in full and to provide that documentation to the SBA upon request.

**11. Employee Retention Credit:**

The Coronavirus Aid, Relief and Economic Security (CARES Act), as amended by the Consolidated Appropriations Act, the American Rescue Plan Act and the Infrastructure and Jobs Act, includes certain provisions for an employee retention credit (ERC). The ERC incentivizes employers severely impacted by the COVID-19 pandemic to retain their employees through a fully refundable tax credit, which is allowed against the employer's share of employment taxes for qualified wages paid after March 12, 2020 and before October 1, 2021. Credits in excess of the tax amounts paid by an employer are treated as overpayments and are also refunded to the employer. The ERC is calculated as a percentage of qualified wages (as defined in the CARES Act, as amended) paid by an eligible employer. The ERC is equal to (i) 50% of the first \$10,000, per calendar quarter, in qualified wages paid to each employee after March 12, 2020 and before January 1, 2021, with a maximum annual credit of \$5,000 for each employee; and (ii) 70% of the first \$10,000, per calendar quarter, in qualified wages paid to each employee between January 1, 2021 and December 31, 2021, with a maximum annual credit of \$21,000 for each employee.

The College qualified for the ERC as it experienced a significant decline in gross receipts in as a result of the effects of the COVID-19 pandemic. A decline in gross receipts is defined as: (i) for 2020, 50% compared to the same calendar quarter in 2019; and (ii) for 2021, 20% compared to the same calendar quarter in 2019.

**11. Employee Retention Credit (Continued):**

The College has elected to account for the ERC as a government grant under the FASB's ASC 958-605, *Not-for-Profit Entities: Revenue Recognition* and, accordingly, revenues are measured and recognized when barriers are substantially met. During the year ended April 30, 2022, the College claimed credits of \$491,457 on timely filed 941's. As of April 30, 2022, the College does not believe it has met all the conditions attached to the ERC for a portion of total credit claimed. As such, the College recorded \$353,645 as other receivable - employee retention credit on the accompanying statement of financial position as of April 30, 2022 and \$353,645 as government grants in the accompanying statement of activities for the year ended April 30, 2022. The remaining \$137,822 is considered a conditional promise to give which does not meet the criteria to record a receivable as of April 30, 2022 until the conditions attached to the ERC are met.

**12. Net Assets without Donor Restrictions:**

Net assets without donor restrictions as of April 30, 2022 consist of the following:

Net Invested in Property and Equipment	\$ 16,637,784
Undesignated	<u>(75,923)</u>
	<u>\$ 16,561,861</u>

**13. Net Assets with Donor Restrictions:**

Net assets with donor restrictions as of April 30, 2022 consist of the following:

Subject to Expenditure for Specified Purpose:	
Scholarships	\$ 311,840
Other	45,611
Capital Improvements	<u>1,320</u>
Total Purpose Restrictions	<u>358,771</u>
Subject to Spending Policy and Appropriation Guidelines:	
Investment in Perpetuity (Including Amounts above Original Gift Amounts of \$403,930):	
Endowment	<u>703,509</u>
Total Net Assets with Donor Restrictions	<u>\$ 1,062,280</u>

**14. Net Assets Released from Restriction:**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors or by the passage of time.

Net assets released from restriction during the year ended April 30, 2022 consist of the following:

Scholarships	\$ 173,772
Other	<u>45,612</u>
	<u>\$ 219,384</u>

**15. Conditional Contributions:**

*Higher Education Emergency Relief Funding:* The coronavirus pandemic has had a significant negative impact on higher education. Recognizing that, Congress has passed several acts which provide grant-based relief to both students and institutions as they pivot and cope with the many costs of the pandemic. Generally, the grants have at least a portion allocated to emergency student aid. The remainder is to be used to defray institutional costs associated with the coronavirus (including lost revenue, reimbursements for costs already incurred, technology costs associated with a transition to distance education, faculty and staff trainings and payroll). While each grant had somewhat different guidelines initially, over the course of subsequent grants, those have been adjusted to be similar and the end date to spend each grant has been adjusted to the end date of the last grant issued. For all emergency student aid, funds were released as aid was awarded to students. For all institutional expenses, funds were released as barriers to use were met. These grants were reported as government grants revenue on the accompanying statement of activities. Generally, all funds must be spent by May 2022, and the College believes that it will have student emergency aid requests and coronavirus related costs such that the grants will be fully utilized.

The the Coronavirus Aid, Relief and Economic Security (CARES) Act provided budgetary relief to higher education institutions. Congress set aside approximately \$14.25 billion of the \$30.75 billion allotted to the Education Stabilization Fund through the Higher Education Emergency Relief Fund (HEERF I). In the Spring of 2020, each institution received one grant comprised of two parts. Under the legislation, no less than 50 percent of the full grant was to be used for direct emergency aid to students and the remainder for institutional costs.

Also, as a part of the CARES Act, institutions which received less than \$500,000 were awarded Fund for the Improvement of Postsecondary Education (FIPSE) funding to bring the institution to \$500,000 total awarded. FIPSE funds may be used entirely for institutional costs although institutions are encouraged to use a portion for emergency student aid.

On December 27, 2020, the Coronavirus Response and Relief Supplemental Appropriations Act, 2021 (CRRSAA) was signed into law which authorized the Higher Education Emergency Relief Fund II (HEERF II). In total, the CRRSAA authorizes \$81.88 billion in support for education, in addition to the \$30.75 billion expeditiously provided last spring through the CARES Act. Congress expanded the allowable uses for supplemental awards and new awards made under the CRRSAA and for unspent CARES Act funds, subject to certain limitations. In addition, the CRRSAA requires that an institution receiving funding provide the "same amount" in financial aid grants to students from the new CRRSAA funds that it was required or which it would have been required to provide under its original CARES Act Student Aid Portion award.

The CRRSAA also authorized additional funding for the Supplemental Aid to Institutions of Higher Education (SAIHE) also called Supplemental FIPSE which was available by application for institutions meeting certain criteria.

On March 11, 2021, the American Rescue Plan Act of 2021 (ARP) was signed into law which authorized the Higher Education Emergency Relief Fund III (HEERF III). Under the legislation, no less than 50 percent of the full grant is to be used for direct emergency aid to students. The remaining portion of the grant is to be used to defray expenses associated with coronavirus as described above, implement evidence-based practices to monitor and suppress coronavirus, and conduct direct outreach to financial aid applications about the opportunity to receive a financial aid adjustment due to a change in circumstance.

During the year ended April 30, 2022, the College recognized revenue in the amount of \$1,033,813 under these programs.

**16. Retirement Plan:**

The College sponsors a 403(b) defined contribution plan covering substantially all of its employees who meet certain eligibility requirements. The College matches, on a nondiscretionary basis, 3% of each eligible employees' annual salary. During the year ended April 30, 2022, the College made contributions to the plan of \$37,283.

**17. Commitments and Contingencies:**

*Consulting Agreement:* The College has a consulting agreement with a retired former president of the College. The agreement provides for annual consulting payments, a housing allowance, and an auto allowance, all of which were paid during the year ended April 30, 2022. In addition, supplemental health insurance premiums, prescription drugs, medications, and other medical costs are paid as part of the agreement. No funds have been set aside or restricted in the accompanying financial statements for these obligations and such future costs have not been calculated and/or determined. The following amounts were paid during the year ended April 30, 2022 in connection with this agreement:

Housing Allowance	\$ 33,535
Automobile Allowance	15,346
Consulting	5,667
Health Insurance and Medical Costs	<u>3,995</u>
	<u>\$ 58,543</u>

*Residential House Contribution - Life Estate:* During the year ended June 30, 1999, the College received residential property valued at \$155,000. This was given to the College with the condition that the donors live in the property rent-free until their death. During the year ended June 30, 2007, the Life Estate was amended to allow the donors to relocate. The College purchased a second residential property for this purpose and sold the original.

The amended Life Estate agreement required that \$50,000 of the sale proceeds be maintained in an escrow account to pay the annual real estate taxes and any repairs exceeding \$500. Amounts paid by the College during the year ended April 30, 2022 to cover such expenses amounted to \$6,834. Funds in this escrow were depleted in prior years. Payments for these expenses going forward will be funded out of the College's operations.

*Deferred Housing and Health Insurance Agreements:* The College has verbal agreements with former employees to provide them various expenses including housing and/or living allowances of approximately \$300 to \$670 per month, and/or health insurance premiums. Expenditures paid by the College for the year ended April 30, 2022 amounted to \$37,495.

*Paycheck Protection Program:* During April 2020, in connection with the Coronavirus Aid, Relief and Economic Security (CARES) Act, the College obtained a loan in the amount of \$555,200 in connection with the Paycheck Protection Program (PPP) loan program administered by the Small Business Association (SBA). During August 2021, the College obtained notification from the SBA of forgiveness of the entire PPP loan balance in the amount of \$555,200. The SBA reserves the right to audit any PPP loan, regardless of size. These audits may occur after forgiveness has been granted. In accordance with the CARES Act, all borrowers are required to maintain their PPP loan documentation for six years after the PPP loan was forgiven and to provide that documentation to the SBA upon request.

*Indemnifications:* In the ordinary course of business, the College enters into various agreements containing standard indemnification provisions. The College's indemnification obligations under such provisions are typically in effect from the date of execution of the applicable agreement through the end of the applicable statute of limitations. The aggregate maximum potential future liability of the College under such indemnification provisions is uncertain. As of April 30, 2022, no amounts have been accrued related to such indemnification provisions.

**18. Department of Education Financial Responsibility Information:**

The Department of Education (ED) revised the regulations for financial responsibility, which required the College to implement as of July 1, 2019. The regulations require the College to provide additional disclosures, including a financial responsibility supplemental schedule, to assist the ED in measuring financial responsibility through a calculation of the composite score using three financial ratios. The financial responsibility supplemental schedule must contain all financial elements required to calculate the composite score ratios, with a cross-reference to the financial statement line or note that contains the element.

Note 4 provides information on the College's property and equipment, net of accumulated depreciation, but does not provide a breakout by the implementation date of May 1, 2019. The following table provides a breakdown of property and equipment, net, as of April 30, 2022, based on the May 1, 2019 implementation date.

Property and Equipment, Net of Accumulated Depreciation, Pre-Implementation	\$ 16,581,789
Property and Equipment, Net of Accumulated Depreciation, Post-Implementation without Outstanding Debt	<u>55,995</u>
Total Property and Equipment, Net of Accumulated Depreciation, as of April 30, 2022	<u><u>\$ 16,637,784</u></u>

**19. Subsequent Events:**

*Line of Credit:* As of August 15, 2023, the date these financial statements were available to be issued, the College had an outstanding balance on its line of credit of \$500,000.

For the Year Ended April 30

2022

Financial Statement and Line Name or Note Location

		<b>Primary Reserve Ratio:</b>	
		<b><u>Expendable Net Assets:</u></b>	
Statement of Financial Position	Net assets without donor restrictions	\$	16,561,861
Statement of Financial Position	Net assets with donor restrictions		1,062,280
Note 13	Net assets with donor restrictions - restricted in perpetuity		403,930
Statement of Financial Position (with donor restrictions \$1,281,664, less restricted in perpetuity \$403,930)	Net assets with donor restrictions - time or purpose		658,350
Note 4	Property, plant and equipment - pre-implementation	\$	16,581,789
Note 4	Property, plant and equipment - post-implementation with outstanding debt for original purchase		-
Note 4	Property, plant and equipment - post-implementation without outstanding debt for original purchase		55,995
Note 4	Construction in progress		-
Statement of Financial Position	Total property, plant and equipment, net (including CIP)	\$	<u>16,637,784</u>
<b><u>Total Expenses and Losses Without Donor Restrictions</u></b>			
Statement of Activities	Total expenses without donor restrictions	\$	6,251,139
		<b>Equity Ratio</b>	
		<b><u>Modified Net Assets</u></b>	
Statement of Financial Position	Net assets without donor restrictions	\$	16,561,861
Statement of Financial Position	Net assets with donor restrictions		1,062,280
		<b><u>Modified Assets</u></b>	
Statement of Financial Position	Total assets	\$	18,498,067
		<b>Net Income Ratio</b>	
Statement of Activities	Change in net assets without donor restrictions	\$	(1,360,097)
<b><u>Total Revenues and Gains Without Donor Restrictions</u></b>			
Statement of Activities	Total operating revenue and other additions (gains)	\$	4,906,584

For the Year Ended April 30

2022

Federal Grantor/Pass-Through Grantor/ Program or Cluster Title	Assistance Listing Number (ALN)	Pass-Through Entity Identifying Number	Amounts Provided to Subrecipients	Total Federal Expenditures
<b>U.S. Department of Education:</b>				
Student Financial Aid Cluster:				
Direct Funding:				
Federal Supplemental Educational Opportunity Grants	84.007	N/A	\$ -	\$ 12,797
Federal Work Study Program	84.033	N/A	-	11,439
Federal Pell Grant Program	84.063	N/A	-	511,039
Federal Direct Student Loans	84.268	N/A	-	651,378
Total Student Financial Aid Cluster			<u>-</u>	<u>1,186,653</u>
Education Stabilization Fund Cluster:				
Direct Funding:				
Higher Education Emergency Relief fund (HEERF) Student Aid Portion	84.425E	N/A	-	526,507
HEERF Institutional Portion	84.425F	N/A	-	507,306
Total Education Stabilization Fund Cluster			<u>-</u>	<u>1,033,813</u>
Total U.S. Department of Education			<u>-</u>	<u>2,220,466</u>
<b>Total Expenditures of Federal Awards</b>			<u>\$ -</u>	<u>\$ 2,220,466</u>

The accompanying notes are an integral part of this Schedule.

### **Notes to the Schedule of Expenditures of Federal Awards for the Year Ended April 30, 2022**

#### **Note 1 - Basis of Presentation**

The accompanying schedule of expenditures of federal awards (the "Schedule") includes the federal grant activity of Northpoint Bible College (the College) under programs of the federal government for the year ended April 30, 2022. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

#### **Note 2 - Summary of Significant Accounting Policies**

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule, if any, represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Pass-through entity identifying numbers are presented where available.

#### **Note 3 - Indirect Costs**

The College has elected not to use the 10-percent de minimus indirect cost rate allowed under Uniform Guidance.





## **Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards***

To the Board of Directors  
Northpoint Bible College

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the accompanying financial statements of Northpoint Bible College (the College), which comprise the statement of financial position as of April 30, 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 15, 2023.

### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the College's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the College's financial statements will not be prevented, or detected and corrected in a timely basis. A *significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. We did identify a deficiency in internal control, described in the accompanying schedule of findings and questioned costs as item 2022-001 that we consider to be a material weakness.

### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **The College's Response to Findings**

*Government Auditing Standards* requires the auditor to perform limited procedures on the College's response to findings identified in our compliance audit described in the accompany schedule of findings and questioned costs. The College's response was not subjected to the other auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Baker Tilly US, LLP". The signature is written in a cursive, flowing style.

Baker Tilly US, LLP  
Tewksbury, Massachusetts  
August 15, 2023



## **Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control over Compliance Required by the Uniform Guidance**

To the Board of Directors  
Northpoint Bible College

### **Report on Compliance for Each Major Federal Program**

#### ***Opinion on Each Major Federal Program***

We have audited Northpoint Bible College (the College) compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the College's major federal programs for the year ended April 30, 2022. The College's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

In our opinion, the College complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended April 30, 2022.

#### ***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (GAAS); the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States (*Government Auditing Standards*); and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors' Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the College's compliance with the compliance requirements referred to above.

#### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the College's federal programs.

### ***Auditors' Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the College's compliance based on our audit. Reasonable assurance is a high level of assurance but it is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the College's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with GAAS, Government Auditing Standards, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the College's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the College's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### ***Other Matters***

The results of our auditing procedures disclosed an instance of noncompliance which is required to be reported in accordance with the Uniform Guidance and which is described in the accompanying schedule of findings and questioned costs as item 2022-002. Our opinion on each major federal program is not modified with respect to these matters.

*Government Auditing Standards* requires the auditor to perform limited procedures on the College's response to the noncompliance findings identified in our audit described in the accompanying schedule of findings and questioned costs. The College's response was not subjected to the other auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

### **Report on Internal Control over Compliance**

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that have not been identified. However, as discussed below, we did identify certain deficiencies in internal control over compliance that we consider to be material weaknesses.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. We consider the deficiencies in internal control over compliance described in the accompanying schedule of findings and questioned costs as item 2022-002 to be a material weaknesses.

A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

*Government Auditing Standards* requires the auditor to perform limited procedures on the College's response to the internal control over compliance findings identified in our audit described in the accompanying schedule of findings and questioned costs. The College's response was not subjected to the other auditing procedures applied in the audit of compliance and, accordingly, we express no opinion on the response.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

A handwritten signature in black ink that reads "Baker Tilly US, LLP". The signature is written in a cursive, flowing style.

Baker Tilly US, LLP  
Tewksbury, Massachusetts  
August 15, 2023

**Year Ended April 30, 2022**

**I. Summary of Independent Auditors' Report**

Schedule of Expenditures of Financial Statements

Type of auditors' report issued: Unmodified

Internal control over financial reporting:

- Material weakness identified?  Yes  No
- Significant deficiencies identified that are not considered to be material weaknesses?  Yes  None Reported
- Noncompliance material to the financial statements noted?  Yes  No

Federal Awards

Internal control over major federal programs:

- Material weakness identified?  Yes  No
- Significant deficiencies identified that are not considered to be material weaknesses?  Yes  None Reported

Types of auditors' report issued on compliance for major programs: Unmodified

- Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)?  Yes  No

Identification of major programs

<u>ALN Number(s)</u>	<u>Name of Federal Program or Cluster</u>
Student Financial Aid Cluster: 84.007	Federal Supplemental Education Opportunity Grant
84.033	Federal Work Study Program
84.063	Federal Pell Grant Program
84.268	Federal Direct Student Loans
Education Stabilization Fund 84.425E	Higher Education Emergency Relief Fund (HEERF) Student Aid Portion
84.425F	HEERF Institutional Portion

Dollar threshold used to distinguish between Type A and Type B programs \$750,000

Auditee qualifies as low-risk auditee?  Yes  No

**Year Ended April 30, 2022**

**II. Financial Statement Findings:**

A. Significant Deficiencies or Material Weaknesses in Internal Control over Financial Reporting:

**Material Weakness**

**2022-001 General Ledger Maintenance**

*Criteria:* Several material audit adjustments were required to present the financial statements in accordance with accounting principles generally accepted in the United States of America.

*Condition:* An effective system of internal control allows management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis.

*Effect:* Significant adjustments that were material in the aggregate in relation to the financial statements were not detected and recorded on a timely basis.

*Cause:* Material adjustments were required to be made to the College's financial statement accounts.

*Recommendation:* We recommend the College review its policies and procedures to ensure that all account balances and transactions are periodically reviewed for proper treatment in accordance with accounting principles generally accepted in the United States.

*View of Responsible Officials and Planned Corrective Actions:* See management's attached corrective action plan.

B. Compliance Findings:

None noted.

III. Federal Award Findings and Questioned Costs:

A. Significant Deficiencies or Material Weaknesses in Internal Control Over Compliance:

**Student Financial Aid Cluster: 84.007 Federal Supplemental Education Opportunity Grant; 84.033 Federal Work Study Program; 84.063 Federal Pell Grant Program; 84.268 Federal Direct Student Loans**

**Education Stabilization Fund: 84.425E Higher Education Emergency Relief Fund (HEERF) Student Aid Portion; 84.425F HEERF Institutional Portion**

**Material Weakness**

**2022-002 Reporting**

Criteria: Formally documented internal control procedures ensure schedules are ready for a Single Audit audit on a timely basis. This ensures submission of the Single Audit report as required by Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).

Condition: The College failed to submit the Single Audit report to the Federal Audit Clearinghouse by the required deadline.

Questioned Costs: None noted.

Context: The College was required to submit the April 30, 2022 Single Audit report to the Federal Audit Clearinghouse within nine months of the College's year-end. The College did not submit this report in the required period.

Effect: The lack of formal process to provide timely audit support could result in the late submission of the Single Audit report.

Cause: The College did not identify the audit requirement prior to the required deadline.

Recommendation: The College should develop formally documented internal control procedures to outline a process to review grant agreements for audit requirements. Additionally, the College should develop formally documented internal control procedures that allow sufficient time to properly conduct a Single Audit.

View of Responsible Officials and Planned Corrective Actions: See accompanying Corrective Action Plan as prepared by management.

B. Compliance Findings:

See 2022-002 in Section IIIA of this Schedule.



**Year Ended April 30, 2022**

Prior Year Findings:

**II. Financial Statement Findings:****A. Significant Deficiencies or Material Weaknesses in Internal Control over Financial Reporting****Material Weakness****2021-001**

*Condition:* Over the past few years, there have been multiple instances where the College's internal records are not being reconciled regularly. During our audit as of and for the year ended April 30, 2021, this trend has continued and included the following:

- The operating cash account was not reconciled as of April 30, 2021. There was a \$50,000 variance between the reconciliation and the general ledger.
- The accounts receivable subsidiary ledger was not regularly reconciled to the general ledger. In addition, no formal allowance for doubtful account analysis was performed.
- Accounts payable included approximately \$48,000 of expenses recorded in the incorrect period.
- Other assets and liabilities, including prepaid expenses and accrued liabilities were not regularly reconciled to the general ledger.
- Approximately \$300,000 of contributions restricted for scholarships were improperly posted as deferred revenue.

Resolution: A similar finding exists in 2022. See finding 2022-001 in schedule of findings and questions costs.

**B. Compliance Findings**

See 2021-001 in Section IIA of this schedule.

**III. Federal Award Findings and Questioned Costs:****A. Significant Deficiencies or Material Weaknesses in Internal Control over Compliance**

See 2021-001 in Section IIA of this schedule.

**B. Compliance Findings**

See 2021-001 in Section IIA of this schedule.

### **Corrective Action Plan**

#### ***Finding: 2022-001 – General Ledger Maintenance***

*Person Responsible for Corrective Action:* Dr. Dan Howell

#### *Corrective Action Plan:*

1. Evaluate the financial department to ensure the correct number and types of personnel are in place.
2. Review the current Financial Policies and Procedures.
3. Update Financial Policies and Procedures where necessary.
4. Greater accountability for the meeting of deadlines established in financial policies and procedures.

#### *Anticipated Completion Date:*

1. October 15, 2023
2. December 1, 2023
3. March 1, 2024
4. Ongoing

#### ***Finding: 2022-002 Reporting***

*Person Responsible for Corrective Action:* Dr. Dan Howell

#### *Corrective Action Plan:*

1. Create a comprehensive timeline (from engagement letter to distribution of final audit) for the auditing process that drives all departments associated with the auditing procedure.
2. Yearly review of auditing timeline with the current auditor for the purpose of making adjustments.

#### *Anticipated Completion Date:*

1. November 1, 2023 (rough draft is already completed)
2. 30-45 days prior to signing of engagement letter