Overview

The April 30, 2019 audited financial statements were reviewed by the Executive Committee and accepted by the full Board of Trustees at its meeting on October 21, 2019. Northpoint's audit firm is Bollus Lynch, LLC.

Northpoint’s Composite Financial Index Score (CFI) for 2018-19 was 1.81. A score greater than or equal to 1.5 indicates the institution is considered financially responsible (see Financial and Non-financial Indicators | Accreditation (hlcommission.org).

Statement of Financial Position:

Total assets for FY19 increased by $248,731 Over FY18. This was driven primarily by improvements made to property and equipment of $627,738 and a slight increase in investments $15,820. These increases were offset by decreases in student fees receivable of $170,068 and in net of accumulated amortization $7,909 (primarily associated with books in the library).

Total liabilities for the period decreased by $333,335 due primarily to paying down the line of credit from $435,000 to $200,000. All liabilities are “current liabilities” (i.e., capital lease obligations, advance tuition, and other deposits, etc.). The college has no long term debt.

The total net assets increased by $582,066. That is a 3% increase over the prior year change in net assets.

Statement of Activities:

Revenue

Total revenues of $6,957,469 increased by $1,369,778 from the prior year. The increase is primarily driven by an increase donor support of $2,022,562 ($3,097,453 as compared to $1,074,891 in the prior year). $2,814,550 was given without restriction; $282,903 was designated or restricted.
Expenses

Total expenses increased by $177,879 or 1.0% over the prior year. The increase was driven primarily by expenditures related to paying down the line of credit.

Expenditures of note include utilities of $586,670, bad debt of $462,982, and depreciation and amortization of $574,195. Money released for scholarships was $445,740.

Statement of Cash Flows:

The College works to operate without mortgages or incurring long term debt. Its goal is to build cash reserves. The net cash provided by operating activities was $1,447,606 compared to ($229,108) for the prior year.

FY20 Projections

The 2019-20 budget was prepared for a possible decrease in main campus undergraduate enrollment due to birthrate issues and a need to shift to emphasizing distance and online education as well as graduate (seminary) education (in anticipation of a growing market of non-traditional, adult learners).

Enrollment Headcounts

The revised budget is based on the following enrollment activity.

<table>
<thead>
<tr>
<th>Term</th>
<th>Total</th>
<th>Main</th>
<th>Distance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Spring 2019</td>
<td>335</td>
<td>206</td>
<td>129</td>
</tr>
<tr>
<td>Fall 2018</td>
<td>343</td>
<td>208</td>
<td>135</td>
</tr>
<tr>
<td>Spring</td>
<td>329</td>
<td>212</td>
<td>117</td>
</tr>
<tr>
<td>Fall 2017</td>
<td>365</td>
<td>243</td>
<td>122</td>
</tr>
</tbody>
</table>